

Senior Recruitment Consultant

Michael Page • Brisbane QLD 4000



Base pay

\$75,000 - \$100,000



Work type

Full time



Contract type

Not provided

Job details



Date posted

23 Mar 2022



Expired On

10 Aug 2022



Category

Sales



Occupation

Recruiter - Agency



Base pay

\$75,000 - \$100,000



Work type

Full time



Job mode

Permanent



Career level

EXPERIENCED NON-MANAGER



Industry

HUMAN RESOURCE



Sector

Full job description

- Excellent career progression opportunities in established and emerging markets
- World class training and development programs with on-the-job support

About Our Client

PageGroup Changes Lives. That's our Purpose and it's at the heart of our business. With over 7,000 people in nearly 40 countries across the world, we aim to be the leading specialist recruiter in our chosen markets. Our diverse, progressive leadership team and high performing staff ensure that the business continues to evolve in an ever-changing market. Our state of the art technology is intuitive, using AI to keep us nimble and able to focus on the human element of our job - building networks and finding the best talent in the market for our clients.

At PageGroup, we don't just accept difference - we celebrate it. We are committed to providing an environment of mutual respect where equal employment opportunities are available to all applicants and teammates without regard to race, colour, religion, sex, pregnancy, national origin, age, physical and mental disability, marital status, sexual orientation, gender identity, gender expression, military and veteran status, and any other characteristic protected by applicable law.

Don't hesitate to let us know if you require adjustments throughout the process to ensure there are no barriers in the recruitment process for you.

Job Description

As a Senior Recruitment Consultant you will:

- Work autonomously to establish yourself as a market leader in your discipline
- Build a professional network of clients and candidates and work as part of a passionate team to maximise commercial performance of your

portfolio, and change lives through providing opportunities to help people reach their potential

- Manage the full recruiting life cycle across a variety of open roles helping clients find, hire, and retain quality talent
- Generate leads and initiate business relationships with leadership teams
- Maintain a talent pool of active and passive prospects, fostering long term relationships and helping them build their careers
- Utilise knowledge of multiple recruiting sources and execute innovative recruiting strategies to find quality candidates and prospect for new business

The Successful Applicant

You will have:

- A track record of success in recruitment, sales or business development
- Excellent business development skills & ability to build relationships with diverse client and candidate pools
- A natural drive for exceptional personal performance
- Excellent interpersonal and decision-making skills
- High resilience and excellent objection handling skills
- A desire to learn through ongoing feedback

What's on Offer

We will offer you:

- An inclusive environment where diversity is celebrated. Join one of our growing internal networks: Women@Page, Parents@Page, Pride@Page, Ability@Page and FirstPeoples@Page
- A laptop, phone, and technology to work from home
- Flexible / Hybrid working arrangements
- Up to 18 weeks paid parental leave
- Competitive bonuses
- Quarterly wellness breaks
- Additional leave days
- Annual volunteering day and various giving back initiatives throughout the year
- Monthly, quarterly and annual team incentives & celebrations